

Johannesburg, 10 December 2019

To whom it may concern

**OBJECT: REQUEST FOR PROPOSAL**

Our client is actually looking for the type of **logistics** Service you are providing. We are appointed to select a potential transporter for **100 super links trucks of 34 tons** on behalf of our client. Finally, we retained a few potential providers in such a short notice that seem to be dominant players in the market. We are happy to confirm that your company belongs to that select group.

Please provide an estimate quotation by 10 December 2019, including all relevant documentation.

Below from page 2 you will find the requirements that should be fulfilled for this contract.

Please put an emphasis on what sets your company apart.

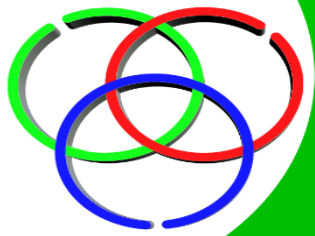
For any questions or assistance regarding this RFP, please contact the undersigned.

Thank you for your efforts in providing this proposal.

Sincerely

  
**Cedrick B. Ngwe**  
Executive Managing Director  
+27 (0) 67 194 8493  
cbn@consorzio.co.za





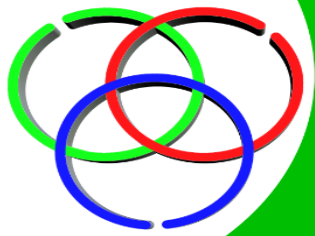
## LETTER OF INTENT

Ref: CZH0007/12/2019

### 1. Contract Details and Requirements (100 SUPER LINKS trucks of 34 tons)

Commencement Date:	Loading ASAP, (5 Load per day)
Commodity:	3000 metric tons of maize, 50kg bag packed
Loading Point:	Rustenburg (Northwest Province, South Africa)
Off Loading Point:	2kms from Kasumbelesa border, DR Congo
Distance:	2106 Km via Botswana
<b>Rate:</b>	<b>R2 100.00 per tons</b>
Contract Duration:	TBA
Payment Terms:	50% loading, 50% offloading
Diesel Supply:	Transporter account
GIT Insurance:	R1 000 000.00
Drivers Required:	1 Driver per Truck
Induction:	N/A
Loading Hours:	TBA
POD Documents:	ONLY ORIGINAL DOCUMENTS WILL BE ACCEPTED POD TAMPED & SIGNED ORIGINALS WAYBILLS & MANIFESTS/SUPPLIER DELIVERY NOTES





**2. Document Required Checklist on Accepting Lol Which Must Be Submitted  
Within 24 Hours after Accepting Lol**

**SPREADSHEET:**

- Column 1 – Horse registration
- Column 2 – Trailer registration
- Column 3 – Trailer registration
- Column 4 – Driver full name
- Column 5 – Driver passport/id no
- Column 6 – Driver cell no

**DRIVERS**

- Passport/ID copy
- Licence/PDP copy

**VEHICLE**

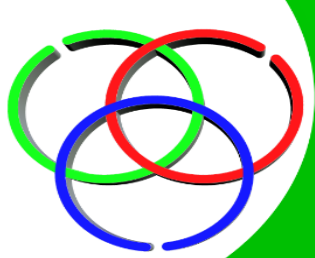
- Horse registration copy
- Trailer registration copy
- Trailer registration copy

Please ensure that each driver's docs & each vehicle docs is in one folder and that it corresponds with spreadsheet

1. Documents Mandate Letter
2. Proof of GIT Cover
3. Tracker Certificates
4. Cross Border Permits

**NB: Failure to honour the Lol will impose R3 000.00 penalty fee per vehicle and an invoice will be send to the transporter.**



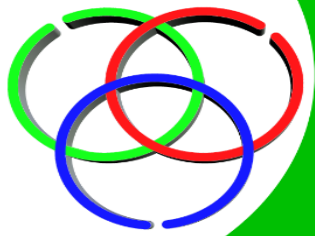


### IMPORTANT NOTICE

1. No invoice will be processed without original POD's and supporting paperwork (weighbridge slips, order numbers etc.)
2. Invoices must be submitted on the day stipulated in the letter of intent in order for payments to commence on the date stipulated in the letter of intent.
3. Drivers should check tonnages loaded before departure, as will not be held liable for any charges of overloading.
4. Will not be held liable for any fines or penalties due to driver negligence and traffic offences.
5. Please ensure that your driver and truck meets all safety requirements as instructed on the letter of intent.
6. Upon accepting this letter of intent, you agree to have your vehicles at the desired location on time and in good, working condition.
7. Upon acceptance of this letter of intent, send along the following documents:
  - a. Spread sheet with truck, trailer and driver details.
  - b. Copies of truck and trailer registrations.
  - c. Copies of drivers licenses.

Please note that a "Transporter Contract" has to be signed within 72 hours of accepting this letter of intent.





**ACCEPTANCE OF LOI – REF: CZH0007/12/2019**

I, \_\_\_\_\_, the undersigned, are duly represented and fully authorized to accept this Lol on behalf of \_\_\_\_\_

As signing this Lol means that the attached spread sheet of the complete details and attached copies thereof will form part of this Lol and contract to be signed and will not differ from the actual trucks that will be supplied.

By signing this Lol, I further agree to commit to the number of \_\_\_\_\_ trucks with the capacity of \_\_\_\_\_ tons from \_\_\_\_\_ 2019

This done and signed at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_ 2019

Signed for on behalf of \_\_\_\_\_  
(who warrants his/her authority hereto)

I agree to supply \_\_\_\_\_ trucks to load at the venue as stipulated in the load confirmation that will be issued and forwarding on receipt of required documents as stipulated above.

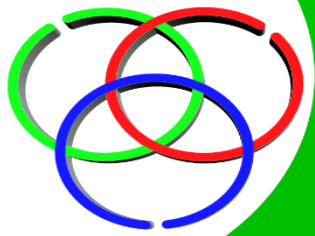
Signed at \_\_\_\_\_ on the \_\_\_\_\_ day of \_\_\_\_\_ 2019

\_\_\_\_\_  
Signature of transport/broker

(1) \_\_\_\_\_  
Signature of witnesses

**NB: Failure to honour the Lol will impose R3 000.00 penalty fee per vihecle and an invoice will be send to the transporter.**





**The Mandate letter must be signed by Owner**

**TRANSPORT MANDATE**

I, \_\_\_\_\_, the legal representative of the transport  
company \_\_\_\_\_, Company

Registration No: \_\_\_\_\_

Cell No 

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**OF OWNER OF THE TRUCKS (NOT AGENT PLEASE).**

THIS IS AN AGREEMENT THAT NO CIRCUMVENT WILL TAKE PLACE BY ANY PARTY'S THAT SIGNED THIS LOADCON.

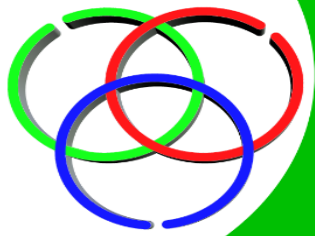
The intending parties hereby legally and irrevocably bind themselves into guarantee to each other that they shall not directly or indirectly interfere with, circumvent or attempt to circumvent, avoid, by-pass or obviate each other's interest or the interest or relationship between "The Parties" with procedures, seller buyer, brokers, dealers, distributors, refiners, shippers, financial instructions, technology owners or manufactures, to change, increase or avoid directly or indirectly payments of established or to be established fees, commissions, or continuance of pre-established relationship or intermediaries entrepreneurs, legal counsel or initiate buy/sell relationship or transactional relationship that by-passes one of "The Parties" to one another in connection with any on-going and future transaction or project.

Herein give my spreadsheet to **Consorzio Holding** to place me on the above Contract \_\_\_\_\_ I, \_\_\_\_\_ agree that copies of all POD will be forwarded to **Consorzio Holding** for checking and monitoring.

I hereby state that I am the Legal owner/authorized manager of the trucks. I hereby acknowledge and accept the arrangements that have been concluded for the specific contract.

I, \_\_\_\_\_ the owner of the trucks on the spreadsheet are willing and able to book trucks as per the terms and conditions.





**TERMS AND CONDITIONS:**

Please ensure that you have adequate insurance cover for facilities on your trucks and cargo. Any loss or damages will be for your account. This notice overrides all your transport conditions. If cargo insurance is inadequate for this load, we must be informed immediately before acceptance of this load. All customers' POD documents must reach this office as soon as possible for settlement.

Fax copies will not be accepted. Drivers must check quantity loaded as **Consorzio Holding** will not be held responsible for any short / over loading / illegal cargo.

Discrepancies, claims and any problems concerning the load must be reported to us within 24 hours via email and SMS.

Any breakdown and/or delays of vehicles must be reported to us as soon as it comes to the transporters knowledge.

Should any transporters/sub-contractor directly approach our client, or our client's client in our loading point, while **Consorzio Holding** are involved with the loading, under any circumstances, they will automatically forfeit all monies due to them.

If you fail to sign and return this loading instruction to us, you automatically accept our terms and conditions and confirm acceptance of special instructions when your truck is loaded.

**Drivers must double check documents when received.**

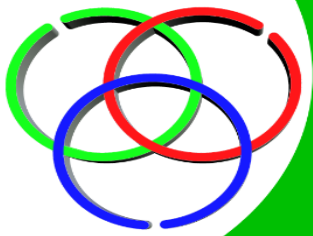
Signed at: \_\_\_\_\_ on the \_\_\_\_\_ day of \_\_\_\_\_ 2019.

\_\_\_\_\_  
Signature Legal Representative

Legal Representative: \_\_\_\_\_ ID number: \_\_\_\_\_

Witness Name: \_\_\_\_\_ Signature Witness: \_\_\_\_\_





**BANKING DETAILS: From Transporter**  
(Please use capital letter while filling this section)

Name of transporter: \_\_\_\_\_  
Name of company: \_\_\_\_\_  
Company Reg. No: \_\_\_\_\_  
Company Vat No: \_\_\_\_\_  
Name of account holder: \_\_\_\_\_  
Bank Name: \_\_\_\_\_  
Account No: \_\_\_\_\_  
Branch No: \_\_\_\_\_

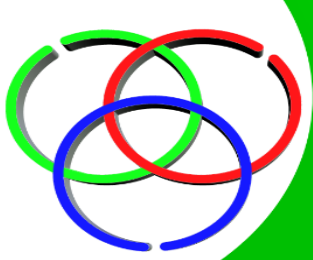
I, \_\_\_\_\_ stated that this is my banking details the owner of the trucks booked in this loadcon. The payment will be payed directly in my bank account.

Signed at \_\_\_\_\_ on this \_\_\_\_\_ day of \_\_\_\_\_ 2019.

SIGNED: \_\_\_\_\_







## SPECIAL CONDITIONS

### Invoicing and Payment

- No invoice will be processed without Load numbers and Original POD's
- Must be submitted immediately to principle after delivery in order to be paid timeously
- Delivery notes MUST reflect the relevant order/load numbers at all times

### Loading and Offloading

- Drivers must check tonnage & quantities prior to departure from their loading points
- All fines and/or delays due to overloading will be for the contractor account
- The principle will not be held responsible for short loading if not informed prior to departure from collection point and tariffs will be adjusted accordingly.

## FINES & PAYMENTS

- The Contractor is responsible for all fines or penalties related to traffic offences, permits, overloading or delays in loading and offloading.
- No claims for the above will be accepted

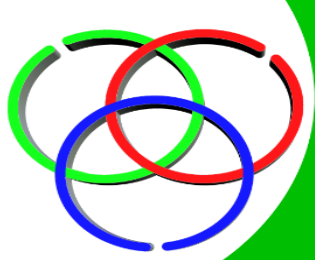
## LATE LOADING & OFLOADING

- The Contractor is responsible for any claims arising from vehicles being late at the loading and offloading points

## WITHDRAWING OF TRUCKS

- The contractor must give 60 days' notice prior to withdrawing trucks otherwise a penalty of 50% of the invoice amount will apply.





## SPECIAL CONDITIONS AS PER SHEQ STANDARDS

### Conduct of Drivers

The driver will at all time:

- Conduct himself courteously towards all other road users and personnel
- Maintain a clean and neat physical appearance at all times
- Obey and comply with all safety and security rules
- Adhere to speed limits of 20km to 40km as applicable on loading and offloading sites.

### Protective Clothing

The driver will at all times on loading and offloading sites wear the following:

- Reflective jacket and overall
- Safety boots
- Protective goggles and earplugs

### Protective Equipment for Trucks

The trucks will be equipped with the following at all times while loading and off loading

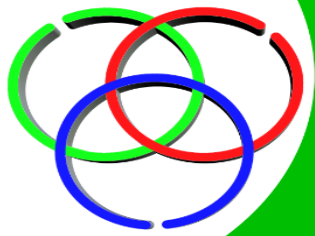
- Fire extinguisher (9kg)
- Orange rotating light (probe light)
- Reverse Horn

### VERY IMPORTANT RE CONDITIONS OF TRUCKS

- No open or loose wiring on any vehicle
- No oil leaks
- No cracks on the loading bins or around the fifth wheel
- Only certified welding will be allowed on the bins
- Tyres in good condition
- Wheel must to be all in place



**NB: Failure to honour the LoI will impose R 3000.00 penalty fee per vehicle and an invoice will be send to the transporter.**



Johannesburg, 10 December 2019

**OBJECT: SERVICE AGREEMENT WITH ROYALTIES OR COMMISSION LETTER**

Dear Transporter,

This letter shall acknowledge that the services described on the Letter of Intent or Request for Proposal is subjected with a commission.

Therefore, Consorzio Holding will charge R6 000.00 more as commission per load entitled on the agreed rate given to the principal and the transporter for the duration of the contract.

Therefore, you further agree to supply Consorzio Holding the loading sheet on a weekly basis as we may from time to time require perfecting your ownership and loyalty.

Sincerely

**CONSORZIO HOLDING (PTY) LTD**  
**Agent (Consorzio Holding)**  
 UNIT 40 SUMMER FIELDS 3RD ROAD  
 HALFWAY GARDENS MIDRAND JOHANNESBURG  
**Cedrick B. Ngwe**  
 TEL NO 2010-4206-7673  
 \_\_\_\_\_  
 Signature

**Transporter**

Full name

\_\_\_\_\_

Signature

\_\_\_\_\_

**Principal**

Full name

\_\_\_\_\_

Signature

\_\_\_\_\_